

# Ont ent



# **About DianTang**

02

**Lead Generation Campaign** 

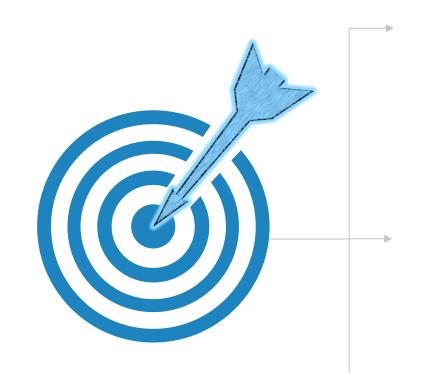
03

**Awareness Generation Campaign** 

04

**Wechat Campaign** 





We are a team of marketing professionals passionate about data, digital & new social media.

DianTang has gained a large number of high-quality electronic design engineers.

Many new ways to help make your campaign a success



# Deep-level Service Mode for Electronics Engineers Training



**User Database** 

75% Engineers



#### **Wechat Platform**

Mobile Device(H5)
Wechat Mini-Program
https://m.51diantang.com/



#### **Social Media**

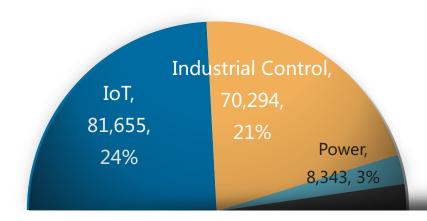
WeChat app
Bilibili app
Zhihu app
Today's Headline app



#### **Rich Content**

By Application
By Products
By Design Skills
By company & Projects

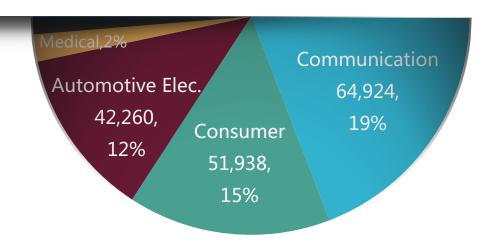




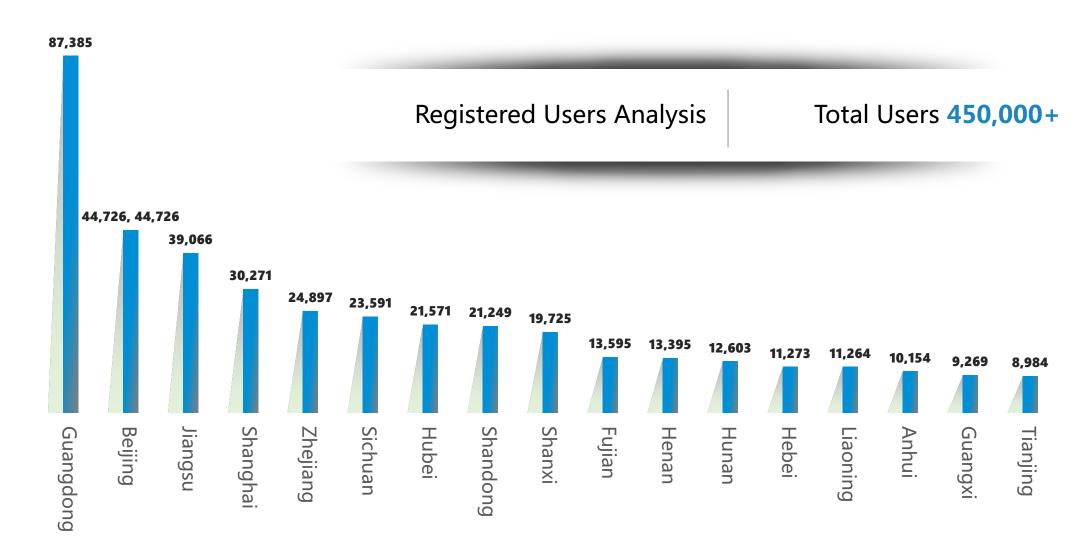
**Registered Users Analysis** 

Total Users **450,000**+

Additional New Energy, Instrumentation, Power Electronics, Military/Avionics, IC design, etc

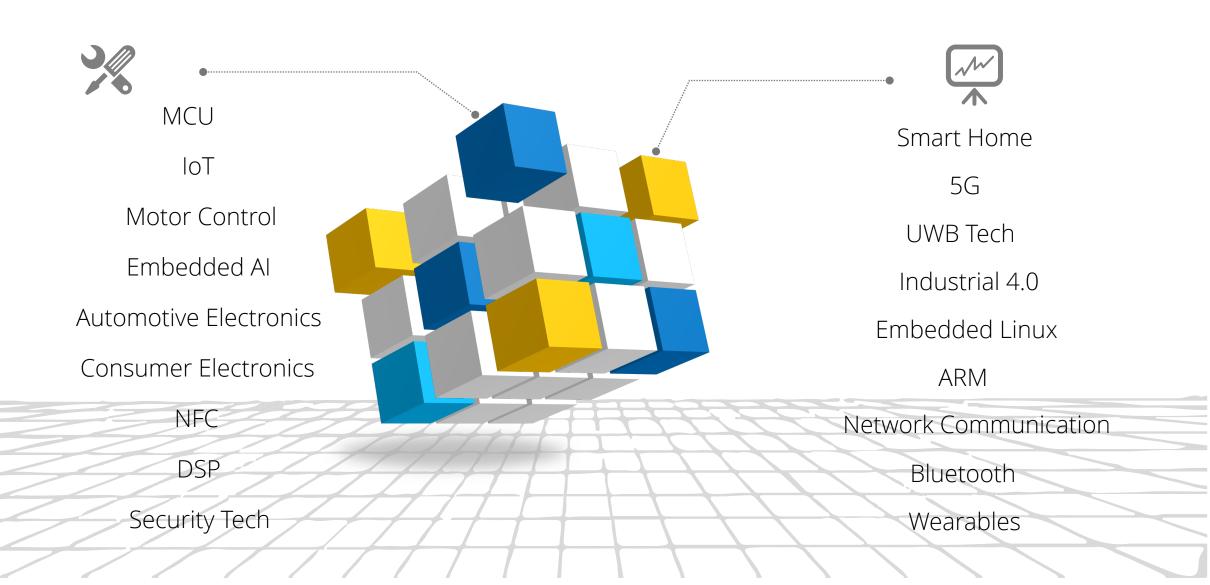






# **Technology Coverage**

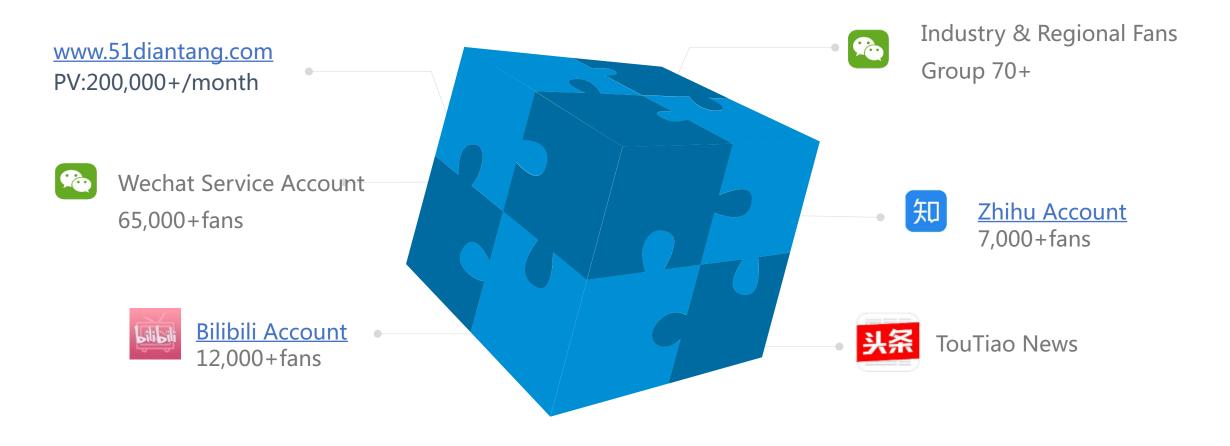




# **About DianTang platform**



DianTang has become an indispensable portable school for embedded engineers to quickly learn new knowledge, understand new needs, and experience 'micro-learning' through mobile terminal. Diantang provides more refined operation services and is more social, opening up the WeChat ecosystem.



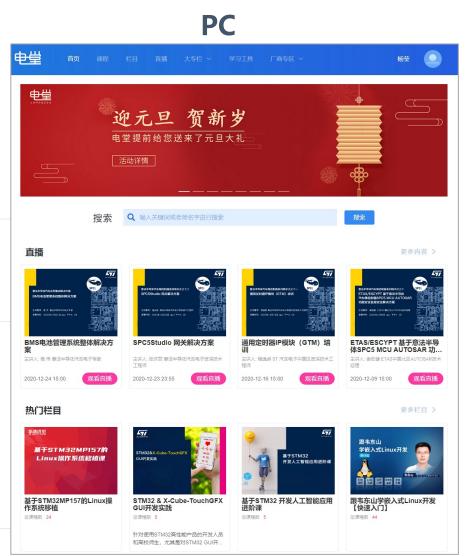
## **About Official Website**





Latest Live Webinar
Upcoming Live Webinar

Recommended Courses Video/Audio/Graphic Courses Summarized the Essence of Knowledge



www.51diantang.com

**Open via PC browser** 

## H5/Mobile



https://m.51diantang.com/ Open via Mobile browser

## **About Official Wechat**



#### Service Account



**Total 65,000+fans** 

✓ Tech & Regional 70+ Wechat Groups (Total 12,000+fans)

#### **Original Article**



HOMEPAGE ■ 中国联通 🤝 AI电堂 电子设计知识超市, 工程师的随身 163篇原创内容 2758位朋友关注 进入公众号 不再关注 学技能 薅干货 来电堂 星期二 09:33 **Advantech Connect** 嵌入式物联网伙伴峰会 华嵌入式物联网伙伴峰会很凡尔赛 大话Wi-Fi 20年 45位朋友读过 爷青回! 新概念系列之《新概

#### **Original Article**



3,302 reads

2,458 reads

# **About @DT other self-media**



#### Zhihu @DT



43,064 reads/month

#### Bilibili @DT



6,838 views/month

#### TouTiao @DT





Wechat Video @DT

515 like

12,000 views/6 days

## **About Ad Service**





- Online Webinar
- Video Minisite
- Download



#### **Awareness campaign**

- Banner
- > eDM & phone SMS
- Wechat press release



### **New Media Operation**

- Wechat Account Operation
- Bilibili Account Operation



#### **Content Creation**

- > Tech-article writing
- > Short video production
- Comic Design & Special effects on Wechat



#### **Summit /Offline Event**

- Participants Recruiting
- Webcasting Planning& Execution

# **About diantang customer**











































# **Precision Digital Marketing - 6 x Categories**

**Precision** 

**Digital** 

Marketing





Live webcasting to increase interactivity

#### 2 Data Rental

Realize accurate links & efficient reach of users

#### 3 Download Program (1)

The most effective way to directly deliver Tech information

## **4 Video Program**

Accept HD video & Record the viewing time per video

#### 5 Awareness Banner Ad

High-impact placement Instantly grab attention

G 6 Wechat ad

## 1# Live Webinar Features





#### **Multi-Platform Application**

Vhall/Zhihu/Bilibili
High-stability/high-concurrency
Accept 1080p HD live
Accept Round-table

#### **Multi-Channel Promotion**

Web/WeChat/Community
One-to-one Message
/Banner/eDM/gift etc.
Reach Target Audience

#### **Ensure Accurate User**

Mobile SMS-Verification to enter Live Room Reach Target Audience

#### **Value-added Service**

play warm-up video Create video courses to Subscribe

## 1# Live Webinar







Q&A Page



**Simple Operation** 

#### **Live Webinar - Lead Generation**

- Use Vhall broadcast platform to provide with the highest quality, most professional & smartest service.
- Diantang has covered Chinese-speaking regions (including Taiwan, Hong Kong, Singapore, Macau, Malaysia, etc.).
- The webinar will be delivered on multiplechannel/platform on web,eDM,wechat, community, Zhihu, Bilibili,etc;

US\$ 6,000 for 300+ leads per webinar

Accept 1080 HD LIVE

## **1# Live Webinar Cases**



■ DT has held total 200+ Live Webinar, the UR link: https://web.51diantang.com/live

ST Moto Control



**Total 421 View 309** 

Advantech IOV & V2X



Total306 View199

ST Wireless Chips



**Total 478 View 399** 

Infineon WIFI MCU



Total378 View282

NXP WIFI6 application



**Total 358 View 202** 

**ADI MEMS** 



Total341 View153

Qorvo UWB



**Total 477 View 330** 

Advantech IOT



**Total 441 View218** 

## 1# Live Webinar Cases



ST Moto Control

STM32 直播
STM32H7 高性能系列
及应用设计

ARRA MAX 是在中华区域市场经常
定证证 是在中华区域市场经常
定证证 是在中华区域市场经常
定证证 是在中华区域市场经常

**Total 748 View 576** 



Total564 View501



Total817 View592



**Total 515 View330** 



Total205 View113



Total678 View436



Total 596 View355



Total386 View155



Total259 View144



Total521 View304



Total259 View135



Total325 View190

## 2# List Rental



eDM





#### **Data List Rental**

- Adopting a 3-party delivery platform with mature tech to accurately target engineers according to your needs;
- The mass Email & SMS platform, with high concurrency, no legacy, and no peak delay, satisfies more notification scenarios.
- minimum order is 10,000 names.
- Open rate 15%~20%, CTR: 3%+

E-mail: US\$175/1,000 email;

## 3# Download





1,615 free Learning Download

## **Download - Lead Generation Campaign**

- Sponsors provide 1~3 materials for free download by registered
- The information will be promoted through multiple channels.

US\$4,000 Total 200 leads per 1~1.5 month



765 Free Learning

## 4# Video Lead Generation





## **Video Program**

- Sponsor provide 1~5 videos per month, which will be placed in customized microsite;
- The videos will be promoted on multiple-channels and mulitiplatforms;
- It not only supports HD, SD videos, but also supports various video formats such as MP4, RA, AVI, & WMV.

US\$4,000 Total 200 leads per 1~1.5 month

# 4 Video production



The new benchmark in the MCU world



The Hackathon Competition



Smart home appliance solutions



new energy Electric vehicle



Car key location solution



Recognize STM32G4



#### **Video production**

Responsible for script planning, video-production and promotion. Highlight the company, product technical features, advantages and applications, quickly improve user understanding.

Video viewing broke ten thousand, thousands of fans growth!

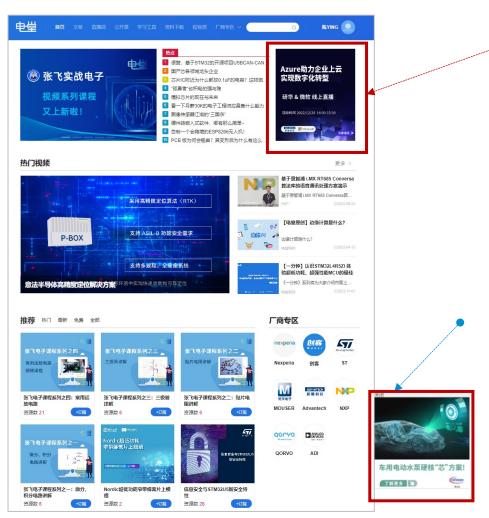
**Short-video Channel** 

more cases

# 5# Awareness Campaign



## **Homepage**



#### **Boombox Banner 1**

- Location: Homepage + Article pages+ Shortvideo Channel Pages
- 270x314pix Banner
- Exclusive Sponsorship (Not rotated)
- CTR: 0.2%~0.5%
- US\$2,000/50,000+imp/month

#### **Boombox Banner 2**

- Location: Homepage+ROS all pages
- 250x250pix Boombox Banner, Exclusive
- CTR: 0.2%~0.5%
- US\$3,140/150,000+imp/month

# 5# Awareness Campaign



#### **Forward Tech Article**

× ···· 10个必买Molex RJ45 连接器的

AI电堂 1月19日

以下文章来源于得捷电子DigiKey ,作者Kathy Hutton



#### 得捷电子DigiKey

得捷电子Digi-Kev.来自美国的专...



理由

【小编的话】: 千万别被RJ45连接器"蒙蔽"双眼,我们购买RJ45连接器时,需要关注这些: 产品技术的创新能力,选择时是否可以提供多种产品,是否有足够供货的能力,用户体验优良情况,当然最后一条也是最重要的,价格是否具有绝对优势。选择Molex RJ45连接器,以上全都满足你。

又是RJ45连接器,总有人在极力的推荐它。 这有什么好推荐的,所有RJ45功能一样,外 壳几乎看不出什么差别,为什么还要推荐呢? 

<

(图片来源: Molex)

#### 供货稳定,绝佳用户体验

Molex 和 Digi-Key 建立了长期合作关系,我们致力于以客户为中心,尽可能确保他们能获得最佳体验。现在是时候抛弃竞争对手平凡无奇的连接器和平淡的客户体验了。您的产品设计应该得到最好的质量与客户支持。联手 Molex 和Digi-Key 一起,我们可以实现这一目标。

#### ✓ Forward A News – First Article

- ☐ Forward a news on Diantang official Wechat Service account and Wechat groups, total 65,000 wechat fans;
- Material Instruction: tech article,1x Picture (900x383pix, size<5M); the topic is Max. 50 Characters;
- □ Total 1,500~2000 impression

Minimum Cost: US\$1,100/once

Page 1

Page 2

# 6# New media platform Operation



#### Element14 Bilibili Account



Diantang are responsible for the Bilibili operation for element 14

- ✓ The official Bilibili account https://space.bilibili.com/3461571588131509?spm\_id \_from=333.1007.0.0
- ✓ Video-selection
- ✓ Video translation
- ✓ Video localization
- ✓ Video release
- ✓ Monthly report, etc.
- ✓ The first release is 13<sup>th</sup> October, 2022.
- ✓ Post frequency is once week
- ✓ The present fans is 600+ in two month



# Thanks!

E Academy for Innovation The Evolution of Learning